



**GANCI PARTNERS**

International Executive Search

**Success isn't an event.  
Success is a process.**

## OUR APPROACH TO EXECUTIVE SEARCH

At Ganci & Partners we consider ourselves as a one-of-a-kind firm. We operate as one collaborative team, thus delivering the power of the entire firm to every client, every time and everywhere in Switzerland. Our Partners are at the forefront every day as they work actively on mandates for our clients. This governance guarantees a personal commitment, a high business ethic and constant quality of our service.

# We measure our success with the impact that the candidate we place brings into an organization in the long term.

Our expertise lies in our direct approach methodology, the personal responsibility of our Partners and our ability to access a large network of highly specialized professionals.

8  
CEO & HR  
EXCLUSIVE  
EVENTS/YEAR

OVER  
1 500  
EXECUTIVES MET  
EVERY YEAR

24  
ARTICLES  
PUBLISHED/  
YEAR

Our commitment to you does not end when we place a candidate as we offer a one-year replacement period at no additional cost for all our searches. We establish solid and long-term business relationships with both our clients and our candidates.

## WHY GANCI & PARTNERS

### **National coverage**

within a proven international experience.

### **Comprehensive market mapping**

providing detailed and transparent information for each search and each candidate.

### **Consistent, with focus on long-term results**

on average we complete the shortlist within 4 weeks and our commitment does not expire upon placement of the candidate.

### **Personal and active responsibility**

of our Partners in search mandates.

### **We do value the power of diversity**

Ganci & Partners is a founding partner of Artemia Executive, the first search firm in Switzerland specializing in Women Executive Search.



## ABOUT GANCI & PARTNERS

Ganci & Partners is a boutique Executive Search firm working exclusively on a retainer basis for executive and highly skilled specialist-level positions.

**As every search is different, we focus on your specific needs, providing different solutions to different organizations.**

Ganci & Partners operates as one collaborative team, leveraging the specific expertise of each consultant and each research associate within a collective and client-oriented team.

Our expertise lies in the following industries:

- **Consumer Goods**  
Retail, apparel, luxury goods, electronics and media
- **Financial Services**  
Asset management, corporate and retail banking, insurance, wealth management, private equity
- **Health**  
Hospitals, clinics, pharmaceuticals, biotech
- **Industrial**  
Energy, construction, machining, technology
- **Public & Social Sectors**  
NGOs, public owned companies, States
- **Services**  
Real estate, professional and business services, logistics, hospitality and education
- **Technology & Communications**  
Digital, software, AI, semi-conductors, blockchain, cleantech



## OUR OFFICES

Ganci & Partners is close to its clients.

**Our consultants have a perfect knowledge of the local socio-economic environment.**

We are where you are and we welcome both our candidates and clients into our offices, thus guaranteeing full discretion and confidentiality with a professional and friendly approach.

Our offices in Switzerland:

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